

# Quality without boundaries, excellence without compromise.

The complete solution for  
import-export.



IANOTRADE  
— INTERNATIONAL —

OUR BUSINESS, YOUR SUCCESS

# About us

We are a company specialising in the import-export of hotel equipment, interior and exterior furnishings, industrial kitchens and certified electronic products, based in Milan, Via Montenapoleone 8, in the heart of Italy's economic and commercial district, with a focus on quality, reliability and convenience. We operate internationally mainly in the markets of China and Turkey, carefully selecting the best products to offer tailor-made solutions that meet the needs of restaurants, hotels, bars, catering and specialised shops. Thanks to our many years of experience and a network of solid and reliable suppliers, we guarantee a top level of service for every business need.



IANOTRADE  
— INTERNATIONAL —

The complete solution for import-export

# Our Main Services

Our mission is to provide customised solutions that combine quality and convenience, removing the complexities of import-export paperwork and allowing you to focus on the success of your business.

**1. Product Selection** | Thanks to our direct presence in China and Turkey and an established network of suppliers and partners, we personally select and test products to ensure the highest quality standards.

**2. Design and Customisation** | Our team of experts works with you to develop tailor-made solutions by providing a technical and graphic design service for customising products and packaging, ensuring your brand identity and requirements.

**3. Specialised Consultancy** | We provide expert consultants to guide you through each stage of the import-export process, offering innovative solutions and resolving any critical issues.

**4. Quality Control** | Our local staff supervises and verifies the quality of the products on site, ensuring that each item meets the set requirements.

**5. Logistics and Customs Management** | We take care of all logistics, from transport management and customs documentation to final delivery at your site. We work with trusted freight forwarders to ensure punctuality and security in transport.



# Our Specialisations

We are your trusted import-export partner in highly specialised sectors.

## **Hotel Equipment**

We offer a wide range of hotel equipment designed to meet the needs of hotels, restaurants and accommodation facilities. we guarantee certified quality and customised solutions for every type of structure.

## **Interior and Exterior Furnishing**

We offer furniture and furnishings for indoor and outdoor environments, with a focus on design, functionality and durability. Our selection ranges from patio and garden furniture to stylish interior solutions, always with an eye on the latest trends.

## **Industrial Kitchens**

We specialise in supplying complete industrial kitchens, including cooking, refrigeration and food storage equipment. Each product is designed to optimise productivity and ensure high standards of hygiene, making it perfect for large restaurants and caterers.



### **Certified Electronic Products**

We collaborate with manufacturers of high-quality electronic products, certified to meet the strictest safety and reliability standards. This includes home appliances, lighting systems and other innovative technological solutions.

### **High Quality Catering Tables**

We are proud to be a manufacturer and retailer of the highest quality catering tables. Designed to combine strength, lightness and elegant aesthetics, our tables are ideal for events of all kinds, from weddings to conferences. Available in a variety of sizes and finishes, they can be customised to best suit your needs.

### **Customised requests**

Thanks to our global network, we can identify, manufacture and supply any item you need even if it is not in our catalogue.



# Markets in Which We Operate

## **China**

A dynamic and innovative market, where we have established strong partnerships with reliable suppliers, ensuring access to high quality and competitive products.

## **Turkey**

A strategic point between Europe and Asia, Turkey is a major trade hub. Our network in place allows us to efficiently manage every aspect of import-export operations.

### **Guaranteed delivery**

We take care of everything, including international logistics and customs clearance, delivering the products directly to your location.



### **Analysing your needs**

We work with you to fully understand your objectives.



### **Research and selection**

We identify the most suitable suppliers to ensure the best value for money.



### **Control and supervision**

We monitor every stage of production and dispatch to provide you with maximum reliability.



**Customised planning** We design tailor-made solutions to meet your every need.

## **Our Method, Our Guarantee**

Rely on us for a fast, secure and high-quality import-export service. Contact us to find out how we can support your business growth.





Via Montenapoleone, 8 - 20121 Milano, Italy  
Tel. +39 02 0068 4909 (Ita)  
Mob. +86 132 50557394 (eng/ita)  
[info@ianotrade.com](mailto:info@ianotrade.com)



[ianotrade.com](http://ianotrade.com)

